Technological Affordance, Motivational Affordances, Emotional Affordances, and Personal Performance: A Conceptual Model for the E-education Affordance Change

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Abstract

Although much research has been done on the affordances and the performance of

online users in education. The process of how affordances change online has received

little attention. This paper focuses on developing the dynamic process of relationships

between affordances and performance. The author argue that the online students

perceived the technology affordances at the beginning and then experience motivational

affordances and emotional affordances due to the virtual environment changes. Such

relationships are strengthened by the time. Meanwhile, the relationships between the

affordances and the performances may differ depending on retention time.

Keywords: Affordance Theory, E-education, Technological Affordance, Motivational

Affordances, Emotional Affordances, Affordance Change

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1. Introduction

The proliferation of computers and the internet has propelled the rapid expansion of elearning tools and instructional methods. In the 1980s, the advent of personal computers, exemplified by the first Macintosh, spurred the leashing development of e-learning environments over the following decade (Acs et al., 2021). This provided abundant online information and e-learning opportunities, contributing to the growing popularity of online learning (Nicholson, 2007). Technological advancements further reduced the cost of distance learning, facilitating easier access to education.

Simultaneously, businesses actively adopted e-learning for employee training to enhance industry knowledge and skills (Guha, 2017). As of 2021, the total value of the e-learning market reached \$315 billion, with an anticipated 20% compound annual growth rate from 2022 to 2028 (Prnewswire, 2022). The online education market is projected to reach \$350 billion by 2025, attributed not only to the introduction of flexible learning technologies in corporate and educational sectors but also benefiting from the significant impetus of advanced artificial intelligence-driven platforms on a global scale (Globenewswire, 2019).

Personal performance is a key competency for personal success (Cheng, 2011; Little,

2001; Masud et al., 2019). However, enabling such individual representation in the context of e-learning combines the properties of interactivity and affordance (Wu et al., 2022). The structure of affordances does not stand alone, it depends on elements of the relationship between human actors and technology (Willermark & Islind, 2022). Existing literature has empirically examined the relationship between different affordances and individual performance. However, the results of these studies may look completely changed by other time-series online learning processes. Notably, time-related factors are essential but neglected in terms of individual performance in long-term learning (Cepeda et al., 2008; Yang et al., 2022).

The timescale exhibits dynamic traits in individual performance, encompassing perceptions of both technical and emotional aspects, demonstrating patterns of change over time (Keough et al., 1999). These dynamic traits play a crucial role in online learning environments, directly influencing learners' experiences and academic achievements. Individuals, during the learning process, possess the ability to flexibly switch between different time perspectives based on task features, contextual considerations, and this is regarded as the operation of balancing time perspectives (Jochemczyk et al., 2017).

Time Perspective is conceptualized as a continuous cognitive framework for current experiences and is viewed as a trait when understood as stable, habitual attention to specific time frames (Stolarski & Witowska, 2017). This trait-based temporal viewpoint is subdivided into six factors, including positive past, negative past, present hedonism, present-fatalism, positive future, and negative future (Shipp & Aeon, 2019). The concept is associated with the organizational relevance of these factors with individual performance.

It is noteworthy that individuals can flexibly switch between different time perspectives in learning and work contexts. The flexibility of balancing time perspectives (BTP) has been demonstrated to have a robust positive predictive relationship with subjective well-being (Perman, 2014), which could positively affect performance. Thus, it highlights the profound impact of temporal perspectives on the formation of individual behavior and values.

Previous research has extensively examined the relationship between different affordances (emotional affordances, technological affordances, and motivational affordances) and personal performance. These studies typically conceptualize affordances as relatively one-dimensional concepts. The purpose of affordances is often

used in human-computer interaction and is seen as a design guide for reviewing which elements are required in a product (Gibson, 1977). Scholars' partial integration of these real and emotive elements (Norman, 1999) into one concept may eliminate their potential differential effects. Affordances are, in most cases, dynamic interactions with the outside world (Cook & Brown, 1999). Regarding the online environment, research confirms that changes in availability affect online behavior (Zhou, 2021). This suggests that affordance differences arise from combining the material properties of a technology with the intent and awareness of its users, such that the same technology may provide different affordances to different users (Ellison et al., 2015). However, the understanding of the contribution of changes in affordability to individual performance in the specific context of e-education remains limited. Through this study, the author hopes to close this research gap by asking the following research questions:

RQ1: What is the effect of a technological affordances on motivational affordances and emotional affordances, and how does time moderate these relationships?

RQ2: What is the effect of motivational affordances and emotional affordances on personal performance, and how does time moderate these relationships?

RQ3: What is the effect of technological affordances on personal performance, and how does time moderate this relationship?

To answer the research question, the author implemented a new model. Previous research on motivational needs has argued that the way in which basic individual needs are met in technological design increases user interaction and usage (Tang & Zhang, 2019), a state of ease of use that inspires beneficial adaptive experiences for success (Sheldon et al., 2001). Therefore, the author argue that technological affordances can promote motivational affordances. The author then use a public health lens to examine the impact of technological affordances on emotional affordances (Chen et al., 2021). The author hypothesize that perceptions of technology being entirely useful and practical can lead to positive and robust responses to emotional affordances. The manifestation of emotion over time has been documented as a key condition of salient motivation (Cheng, 2014). The author then argued that the more emotional affordances that are present, the more motivational affordances are present, and that time strengthens this relationship. Furthermore, convincingly, the author combine several different pieces from the previous literature to test the proposed complex relationship between affordances and individual performance. The author reasonably assume that these affordances are somehow related to individual performance. The author also find evidence for changes in affordance over time in the ecological psychology literature. (Heft, 2018) states that features of the environment can have alternative affordances at different times in different encounter contexts. Affordance is a temporary intuitive phenomenon. The effects of time are not homogeneous, but depend on the extent to which individuals identify with various features of the technology. While many studies have focused on distinct elements and unique samples of a single affordance study, the novelty of the study lies in its integration of multiple elements and their subtle interactions (Table 1).

In Table 1, the author summarizes that some scholars confirm that technological affordances are the inherent capabilities and advantages offered by digital tools or technologies that influence an individual's learning experience and personal performance (Li & Pow, 2011; Mao, 2014). Additionally, motivational affordances are the features within a learning environment or task that stimulate an individual's motivation, including elements that spark interest, present challenges, or offer rewards (Jong, 2014; Pellas & Kazanidis, 2014). Furthermore, emotional affordances are the opportunities and capabilities of a learning context or technology to evoke and impact emotional experiences, such as satisfaction, frustration, enjoyment, or a sense of accomplishment during the learning process (Cheng, 2014; Morie et al., 2005; Roblyer & Wiencke, 2003).

Table 1. Literature on Affordances in E-education

Author	Affordances		
	Technological	Emotional	Motivational
Krouska et al. (2022) (Krouska et	X		X
<u>al., 2022</u>)			
D'Ambra et al. (2022) (<u>D'Ambra et</u>	X		
<u>al., 2022</u>)			
Wu et al. (2022) (Wu et al., 2022)	X		
Hwang et al. (2021) (Hwang et al.,	X		X
<u>2021</u>)			
Carless et al (2022) (<u>Carless</u> , 2022)	X		X
Pechenkina et al. (2017)	X		X
(<u>Pechenkina et al., 2017</u>)			
Comer et al. (2015) (Comer et al.,		X	X
<u>2015</u>)			
Mao (2014) (<u>Mao, 2014</u>)	X		
Pellas & Kazanidis (2014) (Pellas &			X
Kazanidis, 2014)			
Cheng (2014) (<u>Cheng, 2014</u>)		X	
Jong (2014) (<u>Jong, 2014</u>)			X
Lim et al. (2012) (<u>Lim et al., 2012</u>)		X	X
Xu & Moloney (2011) (Xu &			X
<u>Moloney, 2011</u>)			
Li & Pow (2011) (<u>Li & Pow, 2011</u>)	X		
Morie et al. (2005) (Morie et al.,		X	
<u>2005</u>)			
Roblyer & Wiencke (2003)		X	
(Roblyer & Wiencke, 2003)			
Conole & Dyke (2004) (Conole &	X		
<u>Dyke, 2004</u>)			
This Study	<u>X</u>	<u>X</u>	<u>X</u>

Specifically, Krouska et al. (2022) investigated the technological affordance of Mobile Game-Based Learning (MGbL) during COVID-19. Results showed that MGbL

positively leveraged mobile devices to influence technological affordance. Wu et al. (2022) emphasized the pivotal role of technology affordances and constructivist learning in the success of e-learning. Xu & Moloney (2011) explored interactive whiteboard (IWB) pedagogy in tertiary education, revealing the positive impact of IWB on character retention, students' learning experience, and motivation. Li & Pow (2011) examined the impact of one-to-one tablet-PC implementation on student learning, finding positive effects on both formal and informal learning. Morie et al. (2005) explored emotional affordance in virtual environments (VE), focusing on manipulating sensory and emotional aspects to understand the emotional affordances in VE. Roblyer & Wiencke (2003) discussed the challenge of defining measurable interaction quality in distance learning environment, aiming to enhance understanding of interaction's role through the development of standards.

Furthermore, Krouska et al. (2022) found that MGbL positively influenced motivational affordance, enhancing student engagement and performance in programming. Carless (2022) emphasized the importance of digital affordances, peer review, and examples in effective feedback, highlighting the role of students as the center of the feedback process. Pechenkina et al. (2017) investigated the impact of a gamified mobile learning app on student engagement and academic performance, implying technological and

motivational affordance. Cheng (2014) explored emotional affordance in a MOOC, revealing altruistic emotion fostering collaboration and intergenerational emotional resonance. Jong (2014) found positive impacts of LearningVillages (LV) on collaborative knowledge building (CKB) among elementary students. Lim et al. (2012) proposed an Emoticon Support Tool for emotional affordances in computer-mediated communication to enhance online collaborative learning.

Some research implies affordances based on the use of specific tools. Mao (2014) investigated high school students' capacity and attitudes towards social media for learning, emphasizing the need to optimize social media's affordances in education. D'Ambra et al. (2022) applied affordance theory to explore e-textbook engagement in the digital transformation of higher education, highlighting the importance of considering affordance dimensions to enhance participation and usage. Comer et al. (2015) explored both positive and negative aspects of Massive Open Online Courses (MOOCs) for teachers and students, pointing out challenges in managing negative emotions in MOOCs. Hwang et al. (2021) delved into the evolution of mobile learning in higher education, identifying key research clusters and underlining the significance of mobile technology affordance. Conole & Dyke (2004) discussed the challenge of defining measurable interaction quality in distance learning courses, aiming to enhance

understanding of interaction's role through the development of standards.

In the remainder of this study, the author review the literature on affordance theory, develop proposed propositions and conceptualize the ideas. In addition, the author conducts a quantitative analysis of the literature to clarify the variables used in the model. Finally, the author summarizes the students' e-learning process.

2. The Affordances Theoretical Perspective of Variability

Although historically, affordance was viewed as an immutable property of the object that gave it its functionality, it is perceived by users based on their individual needs (Gibson, 1977). Since then, Norman formally proposed the concept of perceptual affordance (Norman, 2004). Perceptual affordances in human-computer interaction (HCI) have been extensively discussed in many educational studies (Blewett & Hugo, 2016; Hafner & Candlin, 2007; Hammond, 2010). In education and IS research streams, affordance is often associated with the use of technology (John & Sutherland, 2005).

The apparent variation in affordances is due to situations where the interaction between the technology and the environment has to be handled through the behavior of the user (Ugur et al., 2009). It is worth noting that the emergence of technology itself does not produce changes in affordability (Wang & Cranton, 2014). This is a dynamic process related to perception and action processes (Raymond et al., 2017). Leonardi (2013) found that users use different affordances depending on their goals, and that affordances may change when groups of users pursue their goals in the same technological space (Leonardi, 2013). Variations in this affordance can explain how users express their intuition about technical systems and reflect how they use properties in the system in different contexts and moods.

The author can affirm that the several of studies on the temporal scale of blended learning are conducted within the context of specific learning platforms. These platforms serve not only as places for information exchange but also as community spaces where learners gather to share knowledge and experiences. Through these platforms, learners can interact, exchange opinions, and, at the same time, the educational esthetes provided by the platform influence their learning experiences. In the field of e-education, changes in availability are associated with shifts in activity characteristics (Wan, 2010). As can be seen in Table 2, the existing literature explores the affordances-change view of affordance theory over time scales. In the case of knowledge transfer, the dynamics of affordances are easily observed (Cook & Brown, 1999). Inconsistent messages generated by users can lead to changes in the control of transmitted information and knowledge (Wan et al., 2008), which can lead to changes in affordances. Affordance dynamics are experiential changes that affect interaction frequency over time (Augustsson, 2010).

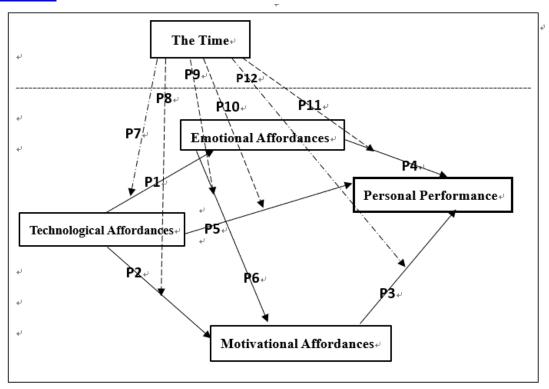
<u>Table 2</u>. Review the Evidence on Changes in Availability over Timescales

Restheces	Findings	
Chen & Li (2022) (<u>Chen &</u>	The time scale affects the user's perception of system	
<u>Li, 2022</u>)	uncertainty, which in turn affects performance goals.	
Kligler-Vilenchik et al.	Over time, online users dropped out of the debate as the	
(2020) (<u>Kligler-Vilenchik</u>	content of the forums became frustrated.	
<u>et al., 2020</u>)		
Chen et al. (2018)	Due to the large number of clues generated by time, the	
(<u>Chen et al., 2018</u>)	user's uncertainty in using the system will be reduced,	
	resulting in a pleasant experience.	
Pibernik et al. (2019)	The interaction between the user and the system changes	
(<u>Pibernik et al., 2019</u>)	over time resulting in differences in the download	
	experience.	
Acosta (2016) (Acosta,	E-education users take advantage of the flexibility of	
<u>2016</u>)	distance learning to increase their knowledge, efficiency,	
	and resthecefulness over time.	
Bang et al. (2014) (<u>Bang</u>	The degree of dispersion of consumption and purchase	
<u>et al., 2014</u>)	time affects the difference in purchasing behavior of	
	online consumers	
Liikkanen & Gómez (2013)	The user's subjective feelings about the passage of time	
(<u>Liikkanen & Gómez,</u>	caused by the system will produce different experiences	
<u>2013</u>)	of behavioral use.	

3. Proposition Development

In the study, the author performed secondary data analysis. In this section, the author reviews the literature on e-learning based on affordance theory and propose the following propositions. Finally, the author develops the research framework based on the proposal (Figure 1).

Figure 1. Framework



Proposition I: The technological affordances are positively related to emotional affordances (P1).

Technological affordances expresses the possibility of action, that is, what can be accomplished by individuals or groups working towards a certain goal using technology or information systems (Majchrzak & Markus, 2012).

Technological affordances are often linked to levels of availability (Norman, 1988). Conversely, without basic ICT skills, it is difficult to actually use the technology (Bobsin et al., 2019). In most cases, availability is associated with cognitive processes that can be triggered by emotional affordances (Norman, 2002). Creating a sense of connectedness in the technical support area can lead to emotional support (Zhou et al., 2022). Badia et al. (2011) state that "technological affordances should not be viewed as...inherent in technological characteristics...they are inherently dynamic" (Badia et al., 2011), p. 32). A study mentions that the emergence of usability in technology affordability is seen as an important mechanism influencing emotional interaction in elearning (Kirschner et al., 2004). The usability of technology is primarily related to what happens at the human-machine interface ((De Souza & Preece, 2004). The humancomputer response can be seen as the behavior of the optical illusion cyborg (Haraway, 2006). A well-designed ability to use technology increases students sense of control and belief in value (Artino Jr & Jones II, 2012). When students learn online, "emotional arousal" is always present (Wosnitza & Volet, 2005).

In short, proposition I illuminate the dynamic interplay between technological affordances and emotional responses, emphasizing their integral role in shaping the online learning experience, where a sense of connectedness and emotional arousal are

constant companions.

Proposition II: The technological affordances are positively related to motivational affordances. (P2)

According to Abd-Mutalib et al. (2019), motivational affordances occur concurrently with activities that provide gamification (Abd-Mutalib et al., 2019). Chen et al. (2018) further classify motivational affordances into votes and badges, serving as criteria for internalization into intrinsic motivation, thereby keeping online users engaged and helping them achieve their goals (Chen et al., 2018). Previous studies have delved into antecedents of motivational affordances such as scoreboards and game rewards (Liu et al., 2017; Ofosu-Ampong & Boateng, 2020). It is noteworthy that while motivational affordances vary across different gamification scenarios, users' actual actions commence after the perception of motivational affordances (Deterding, 2011). The utilization of gamification in e-education is highlighted, as it puts students into a state of flow (Urh et al., 2015). Gamification is considered a mechanism for providing feedback and interaction (Huotari & Hamari, 2011). Furthermore, gamification serves as an evaluation of the "compatibility" of new technologies (Bíró, 2014). In most cases, the lower the usability, the less likely it is to be gamified. Issues related to usability accelerate users' perception of gamified systems as less interesting, consequently having negative effects on users, such as motivation (Rajanen & Rajanen, 2017).

This proposition emphasizes the interplay between technological and motivational aspects in a gamified environment, suggesting that the application of gamification in e-education may positively impact student engagement and goal achievement.

Proposition II underscores the intricate interplay between technological and motivational elements in gamified environments, highlighting the potential positive impact of gamification in e-education on student engagement and goal achievement.

Proposition III: The motivational affordances are positively related to the personal performance of the students (P3).

Users' goals and inclinations affect individuals' incentive performance (Rockmann & Maier, 2019), which in turn affects the individual's final performance. People need instantaneous reactive feedback control in the process of goal achievement, resulting in a relative state of psychological disequilibrium, which is related to motivating personal skills (Bandura, 1993). Feedback is an effective and useful tool in e-education to improve understanding of performance and goals through comparison (Kluger & DeNisi, 1996; Serge et al., 2013). In the educational context literature, gamification is recognized as a potent tool that can serve as a motivational factor, creating a link to the motivational affordances experienced by learners, consequently influencing their overall performance. The integration of gamification elements, such as rewards, badges,

and interactive challenges, has been shown to effectively engage students and contribute to a positive learning environment. This motivational aspect, deeply rooted in gamification principles, plays a pivotal role in shaping students' attitudes, behaviors, and ultimately, their academic outcomes. Gamification is a mainstream of research on motivational affordances (Kay J et al., 2006; Rambusch & Susi, 2008; Weiser et al., 2015), which drives value creation for users (Huotari & Hamari, 2012). Gamification provides motivation to empower participants (Zhao & Tang, 2016). On the other hand, the better outcome of motivational affordance is that the individual maximizes the function in the system (Schick et al., 2016), which is closer to improving individual performance. The motivation process through the gamification approach of goal realization is a dynamic chain of events rather than a single event (Chou, 2019; Zhao & Tang, 2016).

In short, proposition III (P3) is to understand motivational dynamics. The proposition delves into the intricate dynamics between motivational affordances and students' personal performance. This understanding is fundamental for educators as it provides insights into what motivates students and how these motivations translate into academic success.

Proposition IV: The emotional affordances are positively related to the personal performance of the students (P4).

In general, previous work has considered the relationship between affectively relevant affordances and representations (Cid & Núnez, 2014; Holmberg, 1994; Zembylas & Vrasidas, 2004). Cheng (2014) studied the role of emotional affordance in e-education and found that positive emotions can lead students to a fearless educational experience (Cheng, 2014). Erdoğdu & Çakıroğlu (2021) found that students who perceived humorous emotions had improved task comprehension and possibly improved performance (Erdoğdu & Cakıroğlu, 2021). Jiao et al. (2021) found that visibility into IT systems had a positive impact on emotional perception and motivation (Jiao et al., 2021).

In conclusion, Proposition IV holds significance by contributing to the advancement of the comprehension regarding the intricate interplay between emotional affordances, encompassing positive and humorous emotions, and its impact on student performance.

Proposition V: The technological affordances are positively related to the personal performance of the students (P5).

The purpose of technological affordances in e-education is to assist in information sharing during the decision-making process (Cordes, 2016). Decisions have a direct impact on performance (DuBrin, 2013). When technology availability is elastic, high performance outcomes are easily observed (Cabiddu et al., 2014). In a sense, the

availability of technological affordances can express perceived utility in a system. Wang et al. (2016) identify updatable, differentiable displays as important factors of technology affordability and making it easier to present results for achievement (Wang et al., 2016). Therefore, the author think students will be more aware of the ease of use of the system, which is a core element of technology affordability. The more technological affordances are present, the higher the individual performance is reflected.

Proposition VI: The emotional affordances are positively related to the motivational affordances (P6).

Individuals' perceived emotions provide intrinsic and extrinsic motivation (<u>Jiao et al., 2021</u>). Emotional affordances unfold experiences and exhibit phenomena entangled with technology and environment to motivate motivation (<u>Bareither & Bareither, 2019</u>). Emotions are motivators that drive and guide behavior (<u>Zhang, 2008</u>). The nature of emotion in e-education is forced to arouse in a self-directed manner to motivate action (<u>Wosnitza & Volet, 2005</u>). In addition, positive emotions generated by previous successful e-educational task experiences lead to positive motivation (<u>Lai & Chen, 2016</u>). Thus, the author argue that students' interactions with technology use and the environment become more intense, triggering the emergence of emotional affordances that influence changes in behavior (i.e., motivational affordances).

Proposition VII: The length of time moderates the relationship between technological affordances and emotional affordances such that the greater length of time provided, the stronger the impact of technological affordances on emotional affordances (P7).

Over time, it becomes easier for people to use, and then technological affordances take root (Gaver, 1991). Haines (2015) found that online students tend to master and perceive functions after a longer period of time, showing latent active emotions (Haines, 2015). In the case of usability issues, comments posted by online users appear wildly out of sync, making it difficult to truly express emotion (Sutcliffe et al., 2011). Thus, the author argue that online systems act as intermediaries between individuals and other users, with negative effects on individuals' perceptions of system availability blurred over time. If students perceive affordances to be low, this negative effect can cause emotional affordances to be hidden over time, but it is also possible that users get used to this affordances and thus emotional affordances keep emerging.

Proposition VIII: The length of time moderates the relationship between technological affordances and motivational affordances such that the greater length of time provided, the stronger the impact of technological affordances on motivational affordances (P8).

Kappen et al. (2017) demonstrated that after cultivating ease of use of technology and then developing the habit of providing feedback over time, users drive the power of intrinsic and extrinsic motivation (Kappen et al., 2017). Furthermore, the relationship between technology and motivational affordance is similar to joint demand in economic

theory (<u>Jarrahi et al., 2018</u>). Online users' understanding and use of technology evolves over time, reflecting a new perception of motivation to learn (<u>Haynes, 2014</u>). On the other hand, users show only an initial impression of what the technology has to offer, but respond differently to motivational affordances over time (<u>Jia et al., 2016</u>).

In summary, Proposition VIII not only highlights the temporal evolution of user habits but also establishes parallels with economic theory. Additionally, it recognizes the dynamic nature of user perceptions and their long-term responses to motivational affordances.

Proposition IX: The length of time moderates the relationship between emotional affordances and motivational affordances such that the greater length of time provided, the stronger the impact of emotional affordances on motivational affordances (P9).

Individuals stabilize over time and reappraise the task (<u>Suri et al., 2018</u>), which affect shifts in motivational affordances. In most cases, individuals add appraisal mechanisms to adjust their emotional affordances over time according to existing circumstances and possibly set their ongoing motivational affordances (<u>Beltman & Volet, 2007</u>). Simultaneously, behaviors interact with emotions as humans perceive positive or negative emotions in virtual environments over time (<u>Lin et al., 2017</u>). Meroli et al. (2014) noted that online users experience emotional release and exhibit narrative effects

of affordance after individuals engage in online environments over time, which may lead to different motivational changes (Merolli et al., 2014).

In summary, Proposition IX is important because it sheds light on the temporal evolution of individuals' perceptions, emotions, and behaviors in virtual environments.

This understanding is instrumental for tailoring educational interventions to support adaptive motivation and positive experiences over time.

Proposition X: The length of time moderates the relationship between technological affordances and personal performance such that the greater length of time provided, the stronger the impact of technological affordances on the personal performance of the students (P10).

The relationship between technological affordances and performance is malleable over time (Gibson et al., 2022). Features of visibility, persistence, and editability in systems positively impact individual creative performance (Sun et al., 2020). Several studies have shown that the relationship between technology provision and performance is related to knowledge acquisition (Lehrer et al., 2018; Sun et al., 2020; Vuori et al., 2019; Xiangming & Song, 2018). Ali-Hassan et al. (2015) found that the pathway from technological affordances to performance varies with social factors (Ali-Hassan et al., 2015). Chen & Li (2022) found that the more obvious the temporal cues, the clearer the understanding of task completion (Chen & Li, 2022). Given enough time, users can

become familiar with the use of the technology and perceive its ease of use.

Proposition XI: The length of time moderates the relationship between emotional affordances and personal performance such that the greater length of time provided, the stronger the impact of emotional affordances on the personal performance of the students (P11).

Gamification builds learners' sense of achievement through reward systems and level advancements. This aligns with the individuals' needs, as per the Theory of Affordance, for achievement and reaching goals. The establishment of a sense of achievement can inspire learners' enthusiasm and commitment. This association may change over time. Information from real-time data leaderboards improves student performance over time (Chapman & Rich, 2018). Gamification approaches can help increase long-term motivation (Saputra & Risqi, 2015), thereby improving individual performance. Over time, game mechanics create fatigue and reduce student engagement, which reduces their performance (Faiella & Ricciardi, 2015). Thus, the author argue that over time students can develop a sense of solidity about the system that can be viewed as the emotional affordances that lead to individual differences in performance.

Proposition XII: The length of time moderates the relationship between motivational affordances and personal performance such that the greater length of time provided, the stronger the impact of motivational affordances on the personal performance of the students (P12).

Emergence of emotions occurs in the moment, but emerges socially and iteratively (Boiger & Mesquita, 2015). This discovery will provide a stimulus for individual

performance. Over time, students' emotions build up in the classroom to become self-examination, which affects their individual performance (Varelas et al., 2022). Emotional stability is associated with personal achievement (Correia et al., 2012; Jia et al., 2016). Therefore, the author believes that over time, students may receive more homework and work in teams, resulting in higher motivating abilities, which will be reflected in individual performance levels

Considering these observations, this proposition posits that an extended temporal horizon, coupled with strategic interventions like increased homework assignments and collaborative teamwork, cultivates heightened motivational abilities. This cultivation, in turn, translates into elevated levels of individual performance.

4. Affordance Literature Analysis

To identify the research variables in the research framework, the author analyzed articles on affordance theory. The author screened articles containing affordance theory from information management journals. The journals the author analyzes include:

- 1. Decision Support Systems
- 2. Communications of the Association for Information Systems
- 3. Electronic Commerce Research and Applications
- 4. European Journals of Information Systems
- 5. Information & Management
- 6. International Jthenal of Human-Computer Studies
- 7. Information Systems Frontiers
- 8. International Journals of Electronic Commerce
- 9. Information and Organization
- 10. Journals of Strategic Information Systems
- 11. Journals of Management Information Systems
- 12. Journals of Information Technology
- 13. Journals of Organizational Computing and Electronic Commerce
- 14. Journals of the Association for Information Systems
- 15. Organization Science
- 16. The Information Systems Journals

From 2016 to 2023, the authors selected 49 articles for analysis. In this section, the research will disassemble the affordance factors highlighted in each article, drawing from individual affordance theory. These studies are associated with e-learning to provide a specific angle for comparison. Previous affordance research has covered education, organizational behavior, and online communities. Most affordance research focuses on technological and motivational attributes (Figure 2). Specifically, 24 studies

(49%) were technology-related. 21 studies (43%) were about motivation. 4 studies (8%) were about emotions.

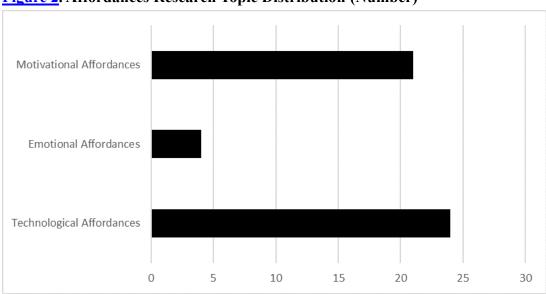


Figure 2. Affordances Research Topic Distribution (Number)

The author examined the distribution of related emotional affordance studies (Figure 3). The results concluded that 3 studies (75%) highlighted both positive and negative aspects related to emotional affordance. Van Vugt et al. (2006) investigated user interactions with game interface characters, viewed affordances as having positive and negative dimensions (helping and hindering), and found that users tend to use helpful characters rather than hindering characters (van Vugt et al., 2006). Lee et al. (2021) argue that interactions between gamers and gaming platforms are often associated with experiencing positive emotions or reducing negative emotions (Lee et al., 2021). Wang (2020) defines affordance as emotion regulation, studying how communication media

tools affect emotions (facilitate or suppress) (Wang et al., 2020). Additionally, 1 study (25%) focused on health aspects. James et al. (2019) Consider affordances as extroverted and introverted exercise goals using the example of bodybuilders (James et al., 2019). Individuals may have a negative relationship with data sharing in health devices (introverted exercise goals), users may worry about anxiety (privacy), and use health tools less.

Figure 3. Focuses Distribution for Emotional Affordance Theory's Research (Number)

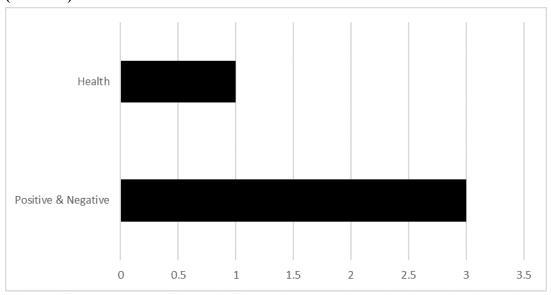
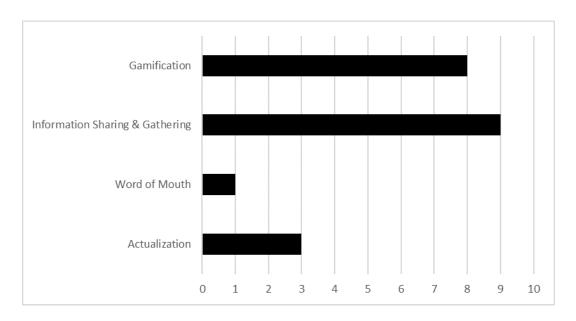


Figure 4 lists the various motivational affordance types. Previous research revealed 4 motivational affordances: information sharing and gathering (n = 9, 43%), gamification (n = 8, 38%), actualization (n = 3, 14%), and word of mouth (Lin et al., 2019) (n = 1, 5%). This suggests that motivational affordances are often revealed through information exchange and collection (Chatterjee et al., 2021; Eismann et al., 2021; Goel et al., 2013; Herterich et al., 2022; Leidner et al., 2020; Leonardi, 2017; Malhotra

et al., 2021; Waizenegger et al., 2020; Zheng & Yu, 2016). The purpose of information exchange is often for collaboration, allowing users to express their opinions through the platform (Eismann et al., 2021). Sometimes, users get more resources and perform more social activities during information exchange (Leidner et al., 2020). On the other hand, users interact with interfaces and achieve goal motivation through gamification (Benitez et al., 2022; Chen et al., 2019; Koroleva & Kane, 2017; Lavoué et al., 2021; McKenna, 2020; Suh et al., 2017; Tan et al., 2017; Wang et al., 2022). Gamification maturity requires effective use of rewards (Suh et al., 2017; Tan et al., 2017). Scholars often use voting and badges as gamification indicators of motivation affordance (Chen et al., 2019; Koroleva & Kane, 2017; Lavoué et al., 2021). The motivational affordances of these 3 studies focus on the possibility of realization (Dremel et al., 2020; Henningsson et al., 2021; Thapa & Sein, 2018). Dremel et al. (2020) investigate the reliability of data-driven services (Dremel et al., 2020). Thapa & Sein (2018) explored the implementation of perception in virtual environments (Thapa & Sein, 2018). Based on the above, the author argue that online platforms' feedback mechanisms (as basic functions of information exchange), badges, and voting can measure online students' motivational affordances.

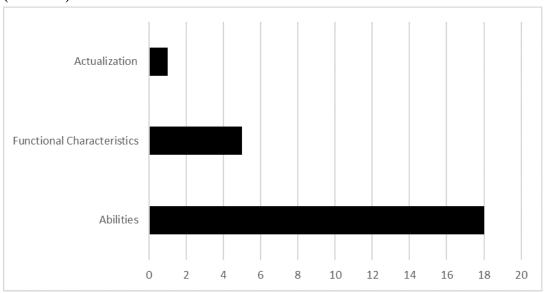
<u>Figure 4.</u> Focuses Distribution for Motivational Affordances Theory's Research (Number)



In terms of technological affordances research (Figure 5), previous studies have revealed three different categories of technological affordances: (1) actualization (Tim et al., 2020). (2) functional characteristics (Knote et al., 2020; Lei et al., 2021; Prakasam & Huxtable-Thomas, 2021; Still & Dark, 2010; Sun et al., 2023). (3) abilities (Argyris & Monu, 2015; Chan et al., 2019; Chatterjee et al., 2020; Chatterjee et al., 2017; Chen et al., 2021; Dincelli & Yayla, 2022; Du et al., 2019; Fang, 2019; Findikoglu & Watson-Manheim, 2016; Hatakka et al., 2020; Lehrer et al., 2018; Miao et al., 2022; Osmundsen et al., 2022; Sheer & Rice, 2017; Sun et al., 2019; Thapa & Sein, 2018; Van Osch & Cthesaris, 2017; Zahedi et al., 2022). Scholars most commonly refer to technological affordances as the ability of individuals to use technological devices. 18 studies (75%) were about technology availability in relation to capabilities. Technology

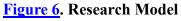
availability represents the potential of IT to function in a collaborative organizational environment (Chatterjee et al., 2020). Fang (2019) extended technological affordances to the context of brand applications, proposing five affordances: visibility, persistence, interactivity, relevance, and selectivity (Fang, 2019). When IT elements are applied to the design of a virtual environment, an individual's exposure to personally relevant capabilities within that environment results in affordance (Zahedi et al., 2022). Second, 5 studies (20.8%) were about technological availability of functional features. Sun et al. (2023) defined affordance as symbolic language and found that the influence of symbolic language and content ideology on opinion polarization has a positive moderating relationship (Sun et al., 2023). It is critical to consider content ideology and symbolic expression when evaluating polarized opinions online. Lei et al. (2021) investigated the impact of different types of information technology and different functions on the diversification of different businesses, taking the logistics industry of 23 cities in China as an example (Lei et al., 2021). To sum up, when the user's ability to master technology improves, it also represents the ease of use between the user and the technical equipment to a certain extent.

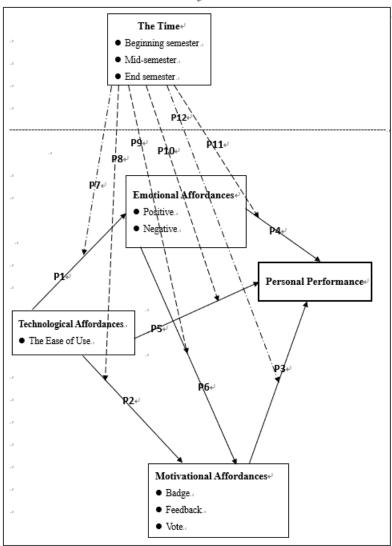
<u>Figure 5.</u> Focuses Distribution for Technological Affordances Theory's Research (Number)



While these articles were not specifically focused on personal performance in online learning, their aim is to enhance performance, considering factors such as continued use or intention. According to the analysis of the research questions in the past literature, the author believe that technological affordances essentially represents an easy-to-use relationship between users and systems. The higher the ease of use, the higher the functionality and performance of the system functions to the user. The emotional affordance expresses the immediate impression of the user's perception of the system. In the field of e-education, students either reflect a happy positive attitude or develop a boring negative learning attitude. Positive and negative is therefore the most straightforward dichotomy for emotions. Motivational affordances reflect the index to measure whether the user stays in the system further, and in the context of online learning, the relevant game functionality will become the main variable of motivational

affordances. In terms of time, school students participate in courses and then use online platforms, usually in one semester (about half a year). Therefore, it is assumed that novice students will use the platform at the beginning, mid-courses (assign task bombing) and end of semester (project acceptance). the process can make a difference in the response to the different affordances. Based on the above, the following is the operational model of this study (Figure 6).





Conclusion

This paper helps to address previous concerns that the nature of affordance is dynamic and should be categorized and assessed in the development of each educational scenario (Badia et al., 2011). In the study, the idea behind the conceptual model is that affordance's changes as online users' retention on the platform increases and teachers' expectations of students become visible over time. Existing IT impact research literature shows that the capabilities of technology can provide users with impressions that can be perceived as value (Markus & Silver, 2008). The key evidence emerging from the existing literature is that users can perceive affordances in the context of information delivery and can increase and decrease the strength of affordances (Burlamagui & Dong, 2015). These arguments lead to the perspective on affordance in the context of e-education. The role of affordance in e-education is sequential and nested (Hammond, 2010). The author expects online students to initially perceive more technological availability due to lack of skills and knowledge. Such technological affordances change with the evolution of time, and users learn to use them subtly, and their reliance on the ease of use of technological affordances may be reduced, gradually forming an emotional impression on the platform. Users are assigned online tasks and have to learn the online system, otherwise they will not be able to complete the target tasks, which will affect personal performance (i.e., grades). The author argue that users

switch synchronously from technological affordances, users perceive emotional affordances (e.g., positive, negative, neutral) because users develop some emotional thoughts about technology when it is useful or not. It's as if they were plugged into an outlet to generate electricity.

Meanwhile, when teachers encourage some teamwork at the start of the semester, users move on to more motivating features. Over time, users learn about this virtual environment, their classmates, and teachers, so they develop more motivational or emotional affordances. This finding is consistent with studies by Camilleri (2012) and Taipale (2014) [Ref (Camilleri, 2012; Taipale, 2014)], in which users generate associated affordances as a result of perceiving properties that are integral to technology and form habits over time, thereby lead to solidification of practice. The author conclude that individual performance levels arise from temporal differences in the interaction between technological function perception and the virtual environment. To the knowledge, this is the first attempt at such a framework. In conclusion, this paper will help us better understand the mechanisms that lead students to incorporate technology into their learning behaviors over time.

In addition, the affordances will eventually reflect a relationship between individuals and the object, and often the quality of this relationship will be reflected in performance as a measure of Human-machine interaction's design. When the affordance is explicit

to be observed, it will strongly induce the emergence of personal performance, producing superior or inferior outcomes. This also means that each affordance in the model will be linked to individual performance.

The author firmly believe that this framework can elucidate the distinctive affordances elements encountered by each learner at various stages, offering valuable insights into the nuanced dynamics of user behavior. By doing so, the contribution extends beyond the realm of e-education, providing essential foundations for human-machine design. This understanding of the diverse challenges and preferences experienced by learners throughout their educational journey is instrumental in tailoring interfaces and experiences that align with individual needs and enhance overall engagement and increase performance.

5. Research Limitation

Despite the valuable insights gained from this study, it is essential to acknowledge certain limitations that may impact the generalizability and applicability of the findings. Firstly, the focus on e-education contexts, while providing a rich understanding of the dynamics within this domain, may limit the generalizability of the proposed framework to other educational settings. Educational environments with different modalities, structures, or technological infrastructures may exhibit unique affordance patterns.

Secondly, the reliance on retrospective analysis and qualitative methods for data collection poses limitations on the establishment of causal relationships. Future research endeavors could benefit from employing longitudinal studies or experimental designs to better ascertain the cause-and-effect relationships between affordances, time dynamics, and personal performance.

Additionally, the proposed framework assumes that affordances evolve over time, impacting individual performance. While this assumption aligns with existing literature, variations in individual learning styles, preferences, and external factors might introduce complexities not fully accounted for in the current model.

Furthermore, the generalization of findings to diverse learner populations, considering factors such as age, cultural background, and prior experience with technology, should be approached with caution. The nuanced interplay between these variables and affordance dynamics warrants further exploration.

Lastly, the study focuses on the affordances within the e-education landscape but does not extensively delve into social affordances. The exclusion of social affordances represents a limitation, and future research could explore their role and impact in greater detail.

In conclusion, while this study contributes significantly to understanding affordance dynamics in e-education, researchers and practitioners should interpret the findings within the outlined limitations and consider these aspects in the design and interpretation of future studies.

Interest Statements

The author of this article declares there is no competing interest.

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